

SUMMER INTERSHIP

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Personal Details

First Name : mostafa**Last Name** : hassan**Nationality** : egyptian**Second Nationality (optional)** :**Age Range** : 20-23**Gender** : Male

Address

Primary Address

Address Line 1 : 10 omar ibn el-khattab st. mohandesin**Town / City:** * : giza**Country** : Egypt**Email Address** : mostafa.torky@aiesec.net**Unavailable interview dates** : 04/28/2014,04/29/2014,04/30/2014,05/01/2014,05/02/2014,05/08/2014,05/09/2014,05/10/2014,05/15/2014,05/14/2014,05/13/2014,05/12/2

Career Choice

Business unit : Mashreq**Function choice** : Marketing**Second Function Choice** : Logistics, Planning & Procurement

Further Education

University :**Faculty** : business administration**Major / Department** : business information systems**Graduation Year** : 2015**Degree/GPA** : 2.8

Secondary Education

School Name : *ramsis language School**Dates From - To** : * 01/01/2008 - 07/30/2011**High School Certificate** : *Thanawia a'mma

Language Competency

English

Comprehension : Fluent**Speaking** : Fluent**Writing** : Fluent

Arabic

Comprehension : Fluent

Speaking : Fluent

Writing : Fluent

German

Comprehension : Basic

Speaking : Basic

Writing : Basic

Work Experience

Please give details of any work you have undertaken, indicating whether full-time, part-time, vacation work or industrial training etc (most recent positions first).

Dates From - To : 07/12/2011 - 08/31/2012

Employer : project management

Responsibilities : AIESEC in India

Interests Activities

We are interested in what you do / have done outside your academic work.

Please record your non-academic interests and activities stating whether at school, college, university or elsewhere. Record any positions of responsibility you have held in any aspect of your life. (300 word limit imposed) *

member in events committee in international model of European union 2012(imEU): member external in career advisory and placement services CAPS 2012 member finance and legalities in AIESEC Cairo university 2012 Head HR Students In Free Enterprise (SIFE) BIS 2012 head external in CAPS 2013 Vice president entrepreneurial action by us (Enactus) BIS 2013 Local committee vice president for finance and legalities in AIESEC Cairo university 2013

These questions tell us something about how you respond in challenging situations. Please answer them using examples from your experiences in academic, social or working life

1. Please tell us about experiences and people that have over time shaped your decision to consider a management career within Unilever and in your chosen function in particular. What efforts have you made to test out your choices?(300 word limit imposed) *

I've worked in an organization called AIESEC, I got inspired by some of my leaders there but the one that inspired me the most is a person called Dey Dos he is a life coach, I've attended a conference he was chairing it and he was guiding us to put a life plan and back then I discovered that I would fit more in management in the corporate sector so that's why I'm applying currently and regarding the functional area we have different functions in AIESEC so each time I realize the amount of excitement I get when any topic related to marketing was opened so that's why I really want to go for marketing internship and regarding my second preference I see procurement is a bit close to what I was doing in finance because finance in AIESEC was vague I was responsible for purchase and logistics department as well aside from bookkeeping and the balance sheets, cash flow ..etc.

2. Using an example of a time when you were in a new environment and had to achieve a task, please describe a) how you established and used a network of contacts, and b) how you set about influencing people, to help you achieve your task. (500 word limit imposed) *

when I was in India the whole environment was new for me and I was responsible for executing (global village event) and they had problems with the venue confirmation and it got cancelled 1 week before the event, so there was a nice bar/pub that I was sitting and chilling at so I knew the owner of that place, when they informed me about the problem I called him for an appointment so I started selling him the event from our mutual benefits between the organization and him and it ended up that we did the event there, he had three times the normal traffic that day we all got invited to attend anything there for free and he posted all the projects that the organization used to do back then.

3. Tell us about an occasion when you have taken the initiative to learn and develop yourself in significantly new ways. Why did you want to do this, what did you do and what was the result?(300 word limit imposed) *

Me joining AIESEC was the initiative that I took to develop myself, I wanted to do this because I used to be a dependent person and I was an introvert and I didn't have any self-confidence at that time so I decided to travel to the country that I used to be afraid of the most which was India, I came back totally different person I facilitated in two conferences there national and international one I became very independent after and I expanded my friends network, I started having future plans for myself, interacting with many people about many different things which benefited me a lot.

4. Tell us about a time when you saw the opportunity to really make a difference for the future of an activity, team or organization. What did you do, what obstacles did you overcome, and what happened as a result? (300 word limit imposed) *

In AIESEC Cairo university we had a dream to become number one local chapter in the world and we used to be between 400-500 from 1300+ local chapters so in order to do that we needed to host a huge number of trainees that are impacting our society so I was responsible for finance and we didn't have any financial capacity to do this so my obstacle was money and what I did was changing the standards of the whole platform and starting sustaining the apartments fees by collecting accommodation fees from the trainees so I did lots of debates with almost everyone elaborating my point of view and it succeeded and it got legislated and everyone accepted it and finally I participated in achieving our team dream and we became the number one local chapter in the world in more than 124 countries without having any financial problems.

5. Tell us about a time when you have had to analyse and understand a complex situation in order to make decisions and put a plan into action. What did you do and what was the outcome? (300 word limit imposed) *

AIESEC Egypt was hosting the biggest conference that AIESEC as an organization does so we had a problem that the national team didn't have enough fund to host such a conference, I started thinking about the benefits of that conference and it was a lot for me because hosting delegates from more than 124 countries in August 2013 was something great to increase the country's reputation after all the political issues that we have and all the embassies used to call their citizens to evacuate Egypt, I started calling the local finance vice presidents to find out a solution for the financial crisis that we have and I started by saying that I will keep a one month reserve and give the rest for the conference and I explained the reason behind my thoughts and it turns into everyone agreement and we lend them the money needed and then we got our money back from the profit after the conference.

General

Please give details of any military service requirements, with reasons for any exemptions claimed. If you have completed your military service please state when. If you have answered Exempted above, please specify the reason you were exempted.

I'm still a third year student and I'm not required for any military service one and half years from now

Do you have any health problems that could affect your future employment? If yes, please specify:

no

Do you have any relatives in Unilever NAME? If yes, please give details:

no

Is there anything that has not been covered that you would like to mention? Are there any personal considerations that may be relevant to your application?

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no

Have you applied to Unilever before? If yes, what did you apply for:

no

Have you attended a Summer Internship in Unilever before? If yes, please provide details:

Year :

Line Manager Name :

Have you attended/participated in any event/activation held by Unilever in the last year (e.g. Lecture, workshop, competition)? If yes, please provide details

Event Name/Type : Employment fair preparation/session

Date: (MM/YY) : 04/12

Have you attended/participated in any activity held by other companies in the last year (e.g. internship, competition, workshop etc)? If yes, please specify

Company Name : Pepsico

Event Name/Type : Employment fair preparation/session

Date: (MM/YY) : 04/12

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